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Sent:9/16/2009 4:17 PM.

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Bcc: [-]

Subject: URGENT - Toyota All Weather Floor Mat.

This message was approved by Bob Waltz, Vice President, Product Quality and Service Support.

This is an important urgent message for all Region and Private Distributor General Managers and Vice Presidents. We seek your cooperation and assistance in sending the attached Dealer communication and attachment to your dealers. We anticipate this urgent communication to be sent to your dealers within the next two days. This is NOT a Recall or Special Service Campaign.

Recently, we learned of a tragic accident involving a 2009 Lexus ES 350 dealership service loaner vehicle. Although the law enforcement investigation has not been completed, preliminary information indicates that the cause may have been an All Weather Floor Mat ("AWFM") from a different Lexus model which, if installed incorrectly in the ES 350, could cause it to interfere with the accelerator pedal. Toyota takes our customers' safety very seriously and is redoubling assistance to our dealers' quality control efforts regarding proper AWFM installation.

While we are confident in the processes at your Toyota dealerships, we request your support in instructing all dealers to immediately inspect their new, used, and loaner fleet vehicles, including any reserve AWFM inventories, to assure correct vehicle application and installation.

Region Assistance

Dealer Notification by Region

We request your support by sending the attached sample dealer letter which includes the instructions as well as the separate application table to the attention of the Dealer Principals, General Managers, Service and Parts Managers. We anticipate this urgent communication to be sent to your dealers within the next two days.

Using the dealer letter and instructions your TSTMs and/or CSFMs should follow-up at each scheduled contact to assure the dealership's AWFM quality control business processes are in place and are being maintained.

Regional Training for All Weather Floor Mat Application and Installation

Please assure all Region/PD management is familiar with the incident, need for training and implement an on-going AWFM quality control business process at both the dealerships and Region/PD.

Fleet and Pool Vehicle Inspection

Please instruct your departments to immediately inspect all Region/PD fleet and pool vehicles. This should include new, used as well as any other fleet or pool vehicles. A regularly scheduled inspection process should also be incorporated into the AWFM quality control business process at your Region/PD.

Media Contacts

There has been significant coverage regarding this incident in print and televised news reports.

Due to the nature of this incident, all media contacts must be directed to Brian Lyons (310) 468-2552, in Toyota Corporate Communications.

Sample Dealer Letter and All Weather Floor Mat Application Information Chart (Table)

Please send out the following sample Dealer Letter which includes the instructions and the separate AWFM Application Information Chart (table). There are two tabs in the MS Excel sheet. One to facilitate application research by part number and the other by model.

Telecon

A telecon has been set up for Region and Private Distributor CSOMs, TSTMs and CSFMs or equivalents to address any questions you may have regarding this communication. The number of dial-ins is limited, therefore please call from a centralized location where possible.

Date: Thursday, September 17, 2009

Time: 9:00 am (Pacific)

Dial-In Number: 877-934-3514

Passcode: 7007401

Thank you again for all of your support.

George Morino
National Manager
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Product Quality and Service Support
Toyota Motor Sales, U.S.A., Inc.
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